The new landscape of world trade policy

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based on work with

Michael Plummer and Fan Zhai

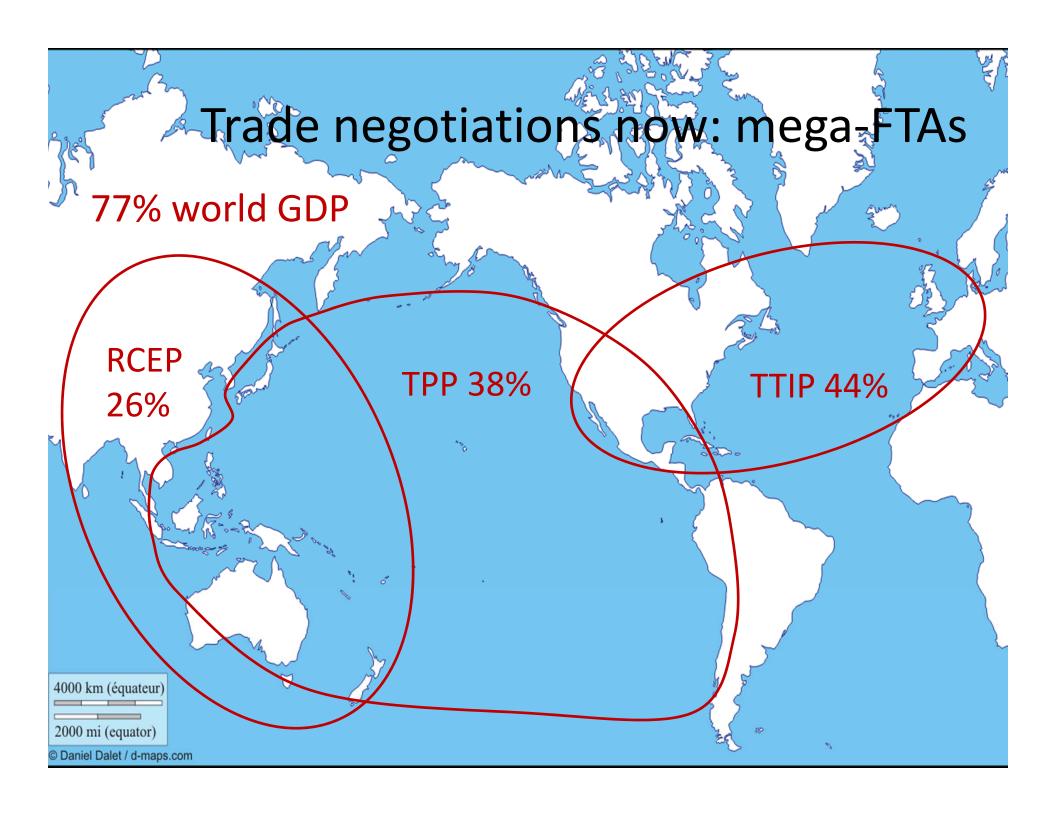
November 2013

I. Tectonic change

Trade matters



Source: Estevadeordal, Frantz and Taylor (2003)



Game changers

- Need a "third track" in addition to TPP, RCEP
- Could China join the TPP?
 - MOFCOM said it might
 - Deutsche Bank (Ma Jun) promotes its effects
 - What will the plenum say?

A China-US FTA?

- Hank Greenberg (ex-AIG CEO) suggested it to Wen Jibao
- Fung Institute/Michael Spence study endorsed it
- CCIEE-U.S. Chamber is studying it
- Is the bilateral investment treaty a dry run?

II. The negotiations

Nothing is agreed until everything is agreed.

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Points of contention

Area	Provisions
Tariffs	Eliminate most (95%?) tariffs in 5-10 years, including peaks in US (garments, footwear) and elsewhere
Services	Reduce restrictions on access in financial services, insurance, package delivery, professional services
Investment	Reduce restrictions on foreign ownership, provisions for investor-state dispute resolution
Intellectual property	Lengthen IPR protection, improve access to formularies of national health systems, penalizing online piracy
Electronic commerce	Eliminate taxes and restrictions on data transfer
Government procurement	Limit "buy national" policies, including at local level
State-owned enterprises	Limit competitive preferences offered to SOEs
Labor	Accept International Labor Organization "declaration of rights," including right to organize
Environment	Accept international environmental treaties
Agriculture	Reduce tariffs on sensitive products (rice, dairy, sugar)
Rules of origin	Ease "yarn forward" rules that limit benefits of tariff elimination to garment producers (Vietnam)

The status

US administration

- Warning to lobbies
- Vice President Biden gets involved
- More speeches from senior administration
- US Chamber support

US Congress and the TPA

- House and Senate form groups of supporters
- Republican leadership is "whipping"

Problems

- Hard issues in negotiations
- Congressional letters ask for currency clause

What about China?

House hearings, October 30, 2013

Witnesses, in order of appearance:

- Michael Ducker, executive VP and COO, FedEx
- Ryan McCormick, president, <u>Montana Grain Growers</u>
- Dave Ricks, senior VP, <u>Eli Lilly</u>
- William Roenigk, senior VP, National Chicken Council

Scenarios

- A timeline (70%)
 - Announcement of "great progress" in early 2014
 - US Congress passes TPA in February
 - Announcement of conclusion at APEC 2014
 - US ratifies in early 2015
- Signals that timeline is not working (30%)
 - President Obama's position erodes
 - February ends without "great progress"
 - March ends without TPA vote
 - TPA includes has harsh currency language
 - China comes on board

III. Why TPP is important

We need a 21st century template

New issues

- supply chains
- internet
- rise of emerging markets, esp. China

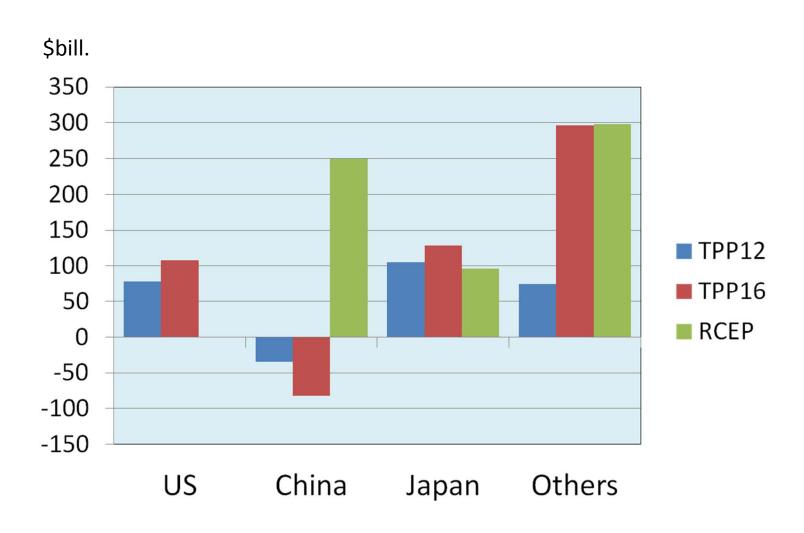
Benefits for both emerging and advanced

- emerging countries: manufacturing, technology
- advanced countries: services, IPR, investment

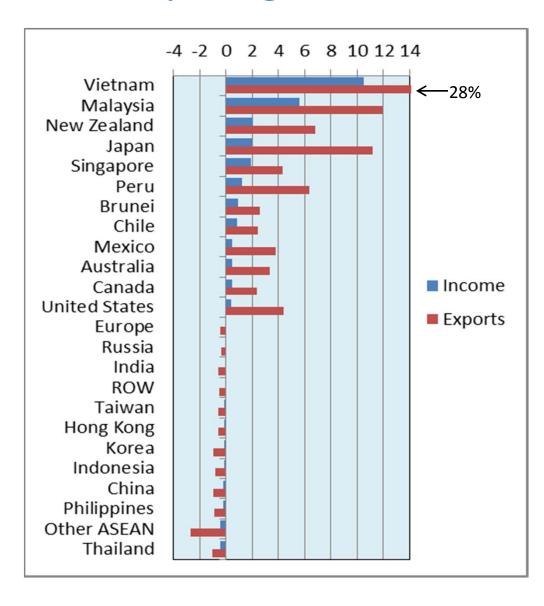
Addressing "behind the border" rules

regulations, product and safety standards, customs procedures,
IPR, investment rules, labor, environment

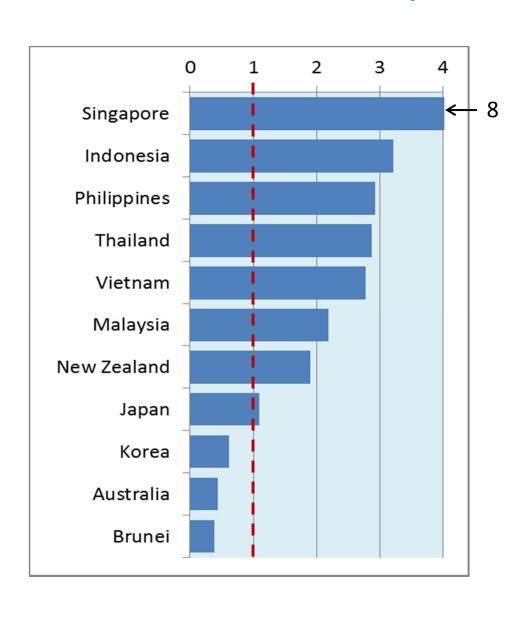
Big income gains with TPP and RCEP(?)



Income and export gains with TPP12 (%)



Ratio of benefits: TPP / RCEP

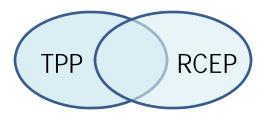


What would China-US FTA do?

- Global gains similar to TPP, RCEP
- Roughly 50% better for China than RCEP, and 50% better for US than TPP
- More Chinese exports of manufactures for US exports of agriculture and services
- More two-way trade in virtually all sectors
- More adjustment ⇒ adjustment assistance!
- Complex new issues: SOEs, cyber, currency

Where are we heading?

Rival templates?

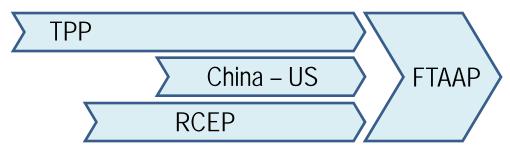


TPP pathway?



Korea, ASEAN, China, Others 4

Consolidation?



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