

# Trade and investment impacts of submarine cable disruption

Starting to build the evidence base

Presentation to PECC Seminar Auckland, Wednesday 5 December 2012



### The problem: insure or take a punt?

- Politicians and policymakers are having to make decisions under considerable uncertainty
- And under severe fiscal constraint
- They lack concrete evidence of the economic impacts of cable disruption
- Difficult to know how many resources should be applied to prevention (some \$\$ 'wasted') and/or recovery (100% effective, but potentially costly)

Trade-offs abound: may be tempting for governments to 'wait and see' instead of investing now



#### Not an easy task

- What's the probability of a disruptive event?
- How severe is it?
- How long will it last?
- How much data can be re-routed?
- Which sectors are most at risk?
- Permanent loss of output or just timing?
- Is it 'just' a transaction cost increase?

But the analysis has to start somewhere!



#### Trade-exposed goods sectors less at direct risk

Sector	Comms/finance as % of input costs	% of output exported
Superannuation fund operation	63.3%	0.0%
Life and health insurance	44.6%	1.8%
General insurance	38.9%	1.9%
Communication services	23.1%	3.8%
Services to finance and insurance	20.9%	6.0%
Finance	12.5%	1.3%
Computer services	11.3%	7.0%
Motor vehicle retailing and services	9.2%	3.3%
Central government administration and defence	8.1%	0.1%
Other personal and household good retailing	7.6%	1.4%
Average across economy	5.8%	12.2%

Source: Statistics New Zealand input-output tables

Sectors that are most dependant on communications/finance are domestic-focused



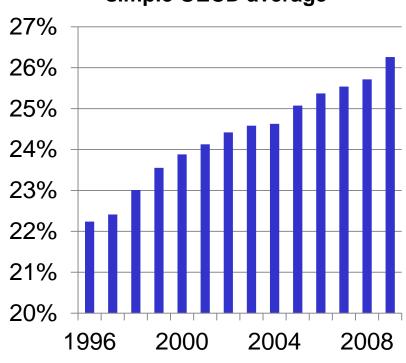
### Trade in services is the major concern

#### **Potential losses are substantial**

- ~US\$875 billion of services trade relies directly on information flows (2009)
  - Communications services
  - Insurance services
  - Financial services
  - Computer and IT services
  - Other business services
- US\$2.4 billion per day
- US\$100 million per hour

#### And it's a growing problem

#### Financial services as % of GDP - simple OECD average

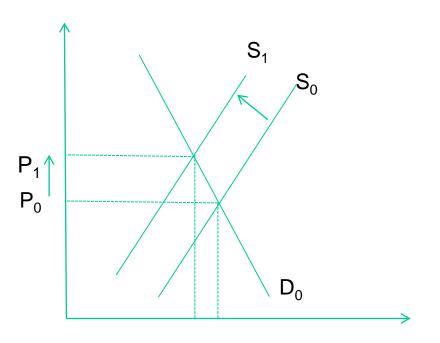


But actual loss depends on length of outage and % re-routed



## Supply disruption pushes up transaction costs

## Market for communications services

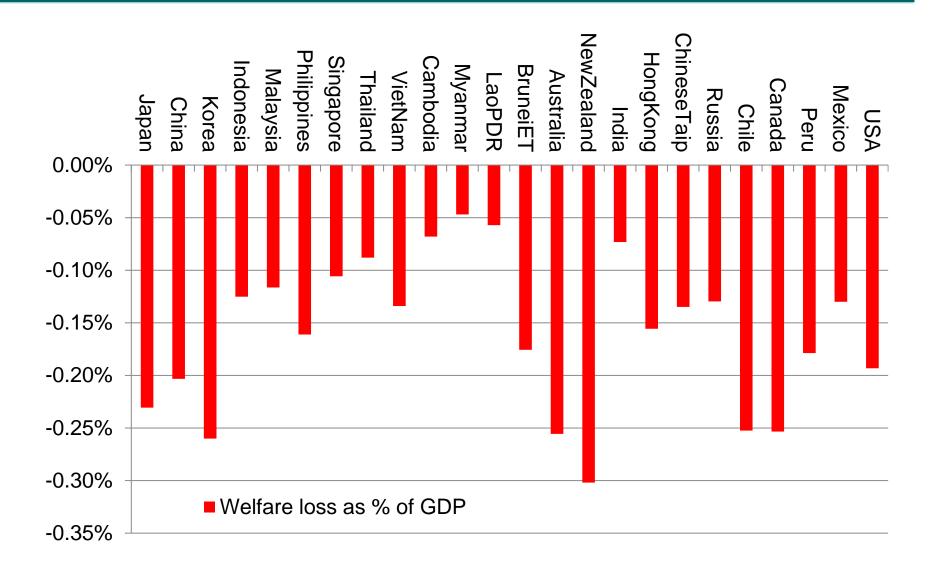


#### We can model this impact

- Global Trade Analysis Project (GTAP) model of global economy
- ▶ 57 sectors, 113 economies
- All APEC economies included apart from PNG
- Benchmarked to 2004
- Impose a 5% (arbitrary) communications services price increase on all countries (medium term scenario)

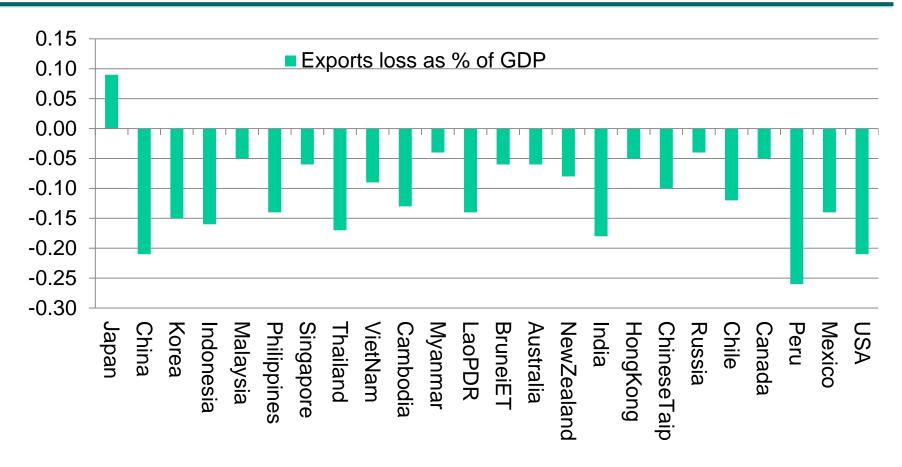


## Supply disruption makes all APEC countries worse off





### With the volume of exports falling



By a total of ~US\$5.5 billion across APEC economies



### Wrap-up and where next?

- Services trade more likely to be impacted than agriculture or manufacturing trade
- Illustrative examples can provide useful insights into the magnitude of losses across APEC
- Industry is well-placed to develop scenarios of potential disruption costs
- Which can then be run through models of the global economy
- Improved analysis will help decision-making