#### **Developing Trade Consultants**

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## Trade in Services in the Asia-Pacific: Patterns, Determinants, and Policy

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#### Outline

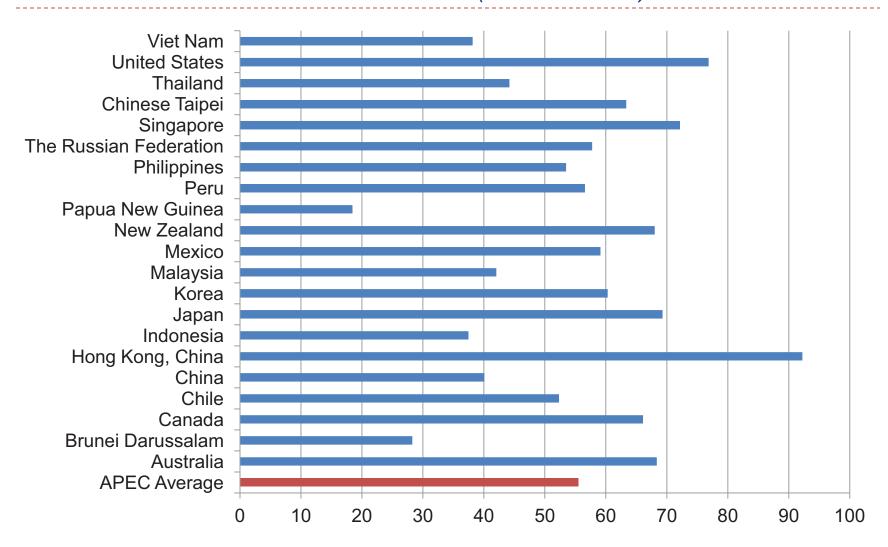
- 1. Services in the Asia-Pacific economy
- Policies towards trade in services
- A forward-looking agenda

All material based on a 2010 report for the APEC PSU by Ben Shepherd and Erik Van Der Marel.

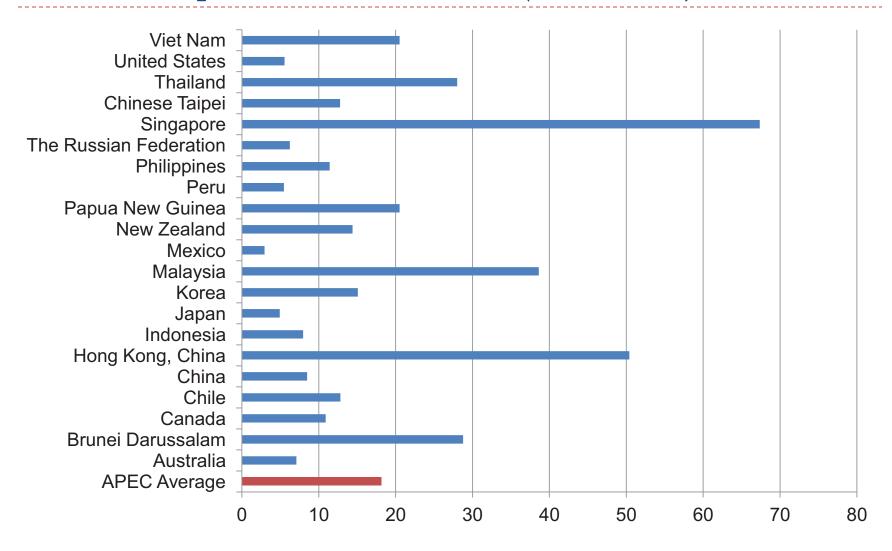
http://publications.apec.org/publicationdetail.php?pub\_id=1070

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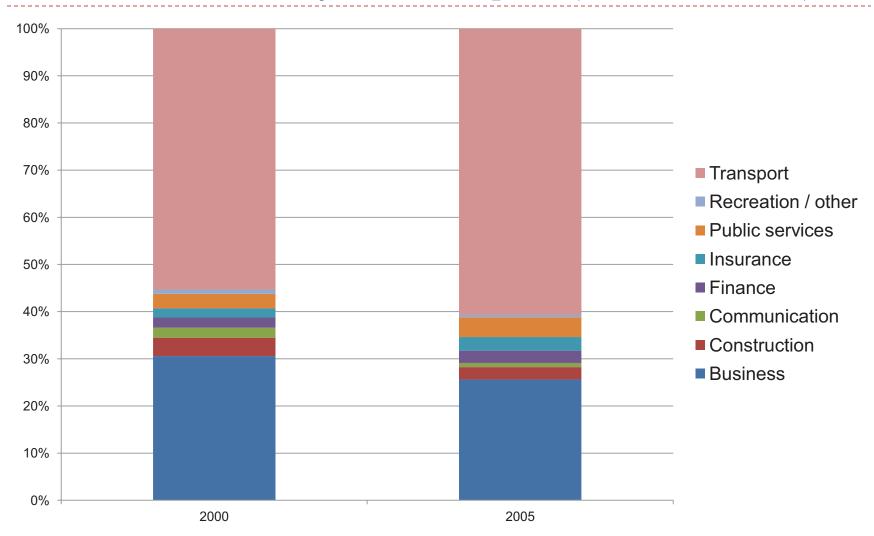
Services value added % GDP (WDI 2007)



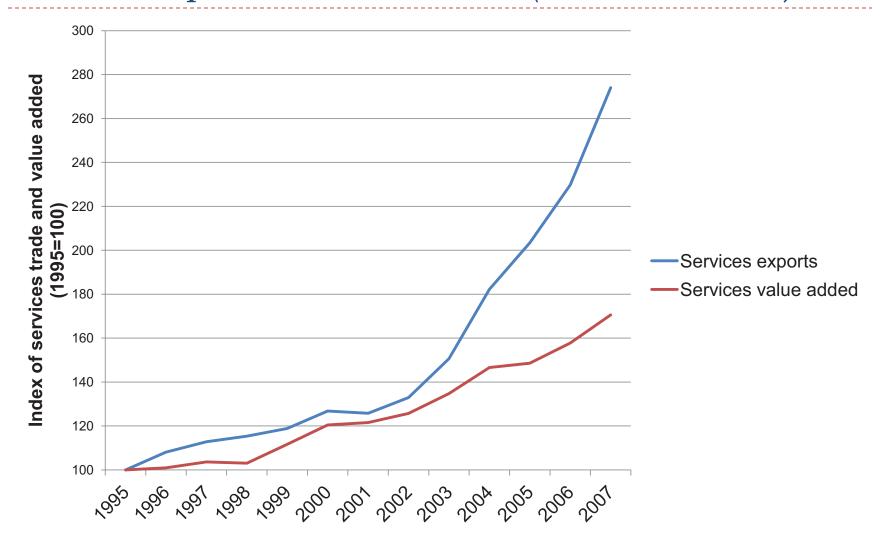
Services exports % value added (WDI 2007)



Sectoral breakdown of services exports (TSD 2000-2005)

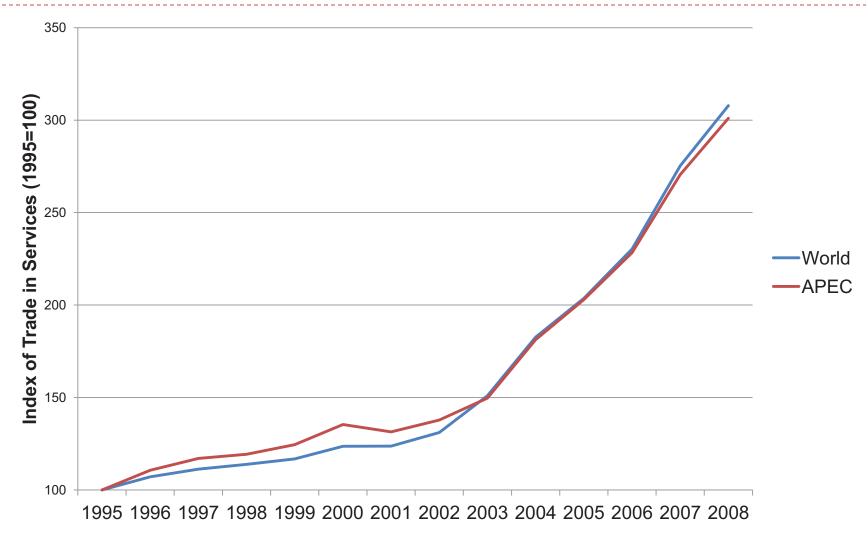


## Services in the Asia-Pacific economy Services exports vs. value added (WDI 1995-2007)



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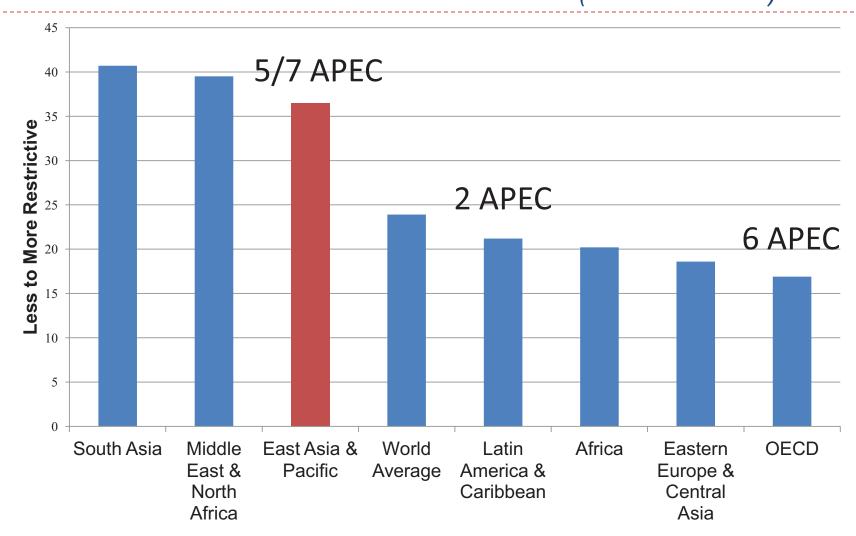
Services exports in APEC vs. the world (WDI 1995-2008)



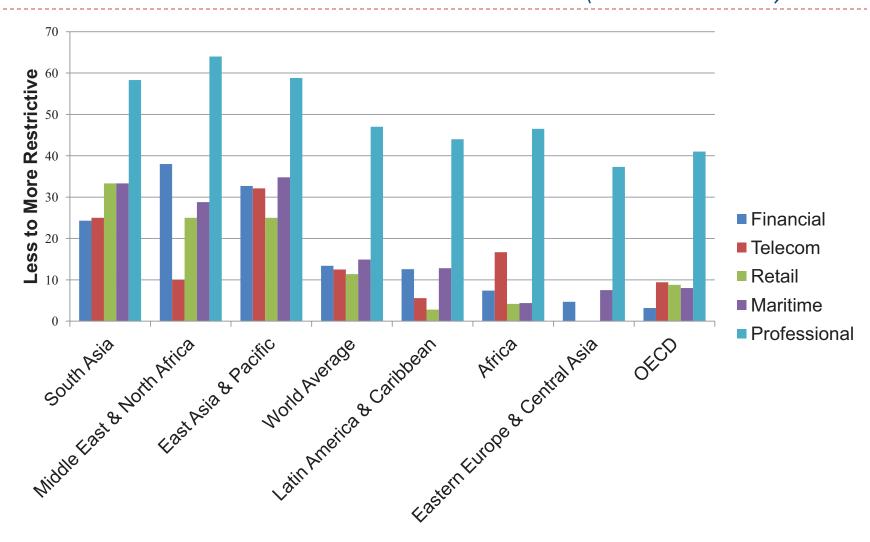
#### Policies towards trade in services

- Although services trade has been progressing rapidly in the Asia-Pacific, performance is not noticeably different from the world average
- Services markets have become more integrated despite evidence that policy restrictiveness remains high throughout the region
- Policymakers can boost services trade in the Asia-Pacific and take the region in front of the global curve by moving aggressively forward on services policies

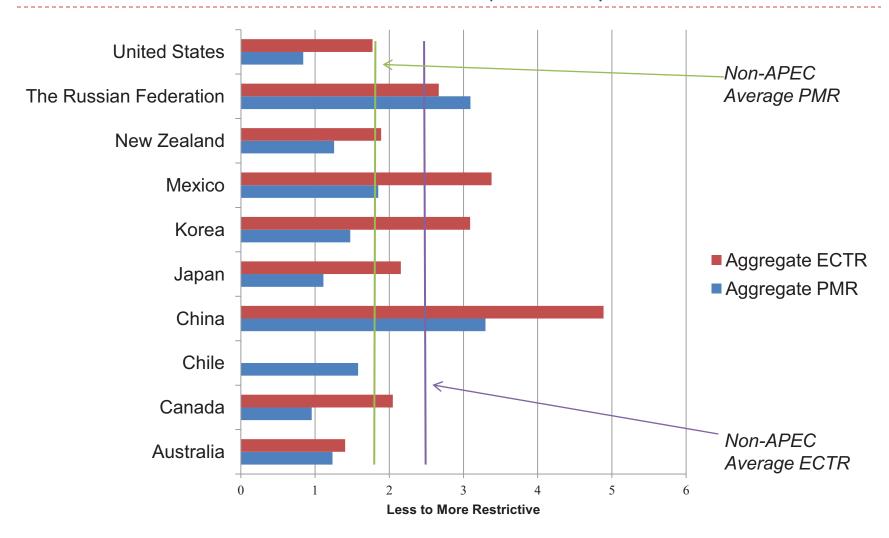
### Policies towards trade in services Services Trade Restrictiveness Index (World Bank)



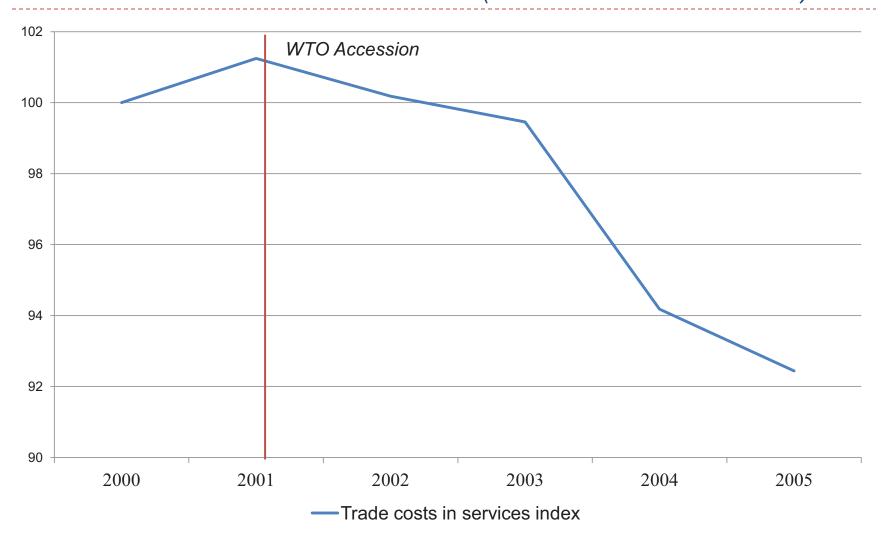
## Policies towards trade in services Services Trade Restrictiveness Index (World Bank)



# Policies towards trade in services *PMR and ECTR Indicators (OECD)*



## Policies towards trade in services China's Services Trade Costs (Miroudot et al. 2010)



## A forward looking agenda

- Policies are, on average, relatively restrictive across the region but there is considerable cross-economy and cross-sectoral heterogeneity
- An econometric simulation suggests that decreasing policy restrictiveness by 20% could increase trade by over 50%
  - Policy is a more important determinant of export flows than geographical distance
- Policies matter most in sectors like:
  - Transport
  - Retail and distribution
  - Finance

## A forward looking agenda

- Policymakers should consider an agenda for trade facilitation in services:
  - Reducing the transaction costs associated with services trade: why not 5% in five years?
  - ▶ Primarily "behind-the-border" measures → Broad-based regulatory reform to address
    - Entry barriers
    - Cost-increasing measures
  - Encourage efficient regulation and good regulatory practice
  - Pay special attention to backbone sectors like transport, telecommunications, finance, and distribution