DEVELOPING PRIVATE-PUBLIC PARTNERSHIP FOR INFRASTRUCTURE: THE LEGAL FRAMEWORK AND FINANCING ISSUE

Legal and contractual aspects of PPP's in Chile and Latinamerica.

–Mr Pedro García Morales, M,N,V and B Attorneys, Stgo

–Mr. Hervé Coulomb, French Economic Mission, Stgo

-Mr. Frédérique Olivier, DS Avocats, Paris

Looking for local currency financing to circumvent the lack of international capital.

-Mr. Nicolas Renard, Paris.

-Mr. Carlos Martabit, Banco Estado, Stgo.

DEVELOPING PRIVATE-PUBLIC PARTNERSHIP FOR INFRASTRUCTURE: THE LEGAL FRAMEWORK

- ✓ Urban and suburban highways
- ✓Port infrastructure
- ✓ Airport infrastructure
- ✓ Sanitary System
- ✓Transit systems
- ✓ Public Health Facilities
- ✓ Urban Development and Public Services✓ Others

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...No one regulation will fit all these types of ventures.

Legal framework (business model) to be applied will depend on many aspects, but mainly on the role of both parties: Private and Public side... and it's relation.

DEVELOPING PRIVATE-PUBLIC PARTNERSHIP FOR INFRASTRUCTURE: THE LEGAL FRAMEWORK

This pannel does not pretend to analyze, in detail, all aspects to be considered in PPP's norms and regulations.

We seek (if my collegues will agree) to have an overview of the international (european and latinamerican) experience and local applications focused in some of the most important issues, like:

➢ Private-public role

Institutionality

- ➤General rules, goals and criterias
- ➤Types of contracts
- ➢Public-private iniciative
- Transparency vs flexibility

DEVELOPING PRIVATE-PUBLIC PARTNERSHIP FOR INFRASTRUCTURE: FINANCING ISSUES

The relation between legal framework and financial issues is obvious. For obviuos sometimes forgotten...

Legal framework defines:

1.The business model (structure of revenues and costs)2.The regulation squeme (restrictions and obligations)3.Main source of risk (which is the core risk of a PPP business?)

Cost and availability of financing for PPPs depends strongly on this issues, given a Capital Market (wich is an issue for itself).