

Matson®

PACIFIC ECONOMIC COOPERATION COUNCIL CONFERENCE

Auckland, New Zealand
December 5-7, 2016



Matson Through the Ages



1882

From Sail to Steam

- 1882, Capt. Matson sails schooner *Emma Claudina* to Hilo on first Matson voyage
- Matson operates six sailing ships before the turn of the century

1900s

Years of Expansion

- 1901, Matson purchases first steamship, *Enterprise*
- Fleet grows to include freighters, passenger ships and sailing ships.

1920s-1930s

Passenger Era

- "White ships" era
- World-famous luxury liners make Hawaii a world-class destination
- 1927, Built Royal Hawaiian Hotel, one of the world's finest

1940s

World War II

- Entire Matson organization – personnel, ships, facilities, commandeered by U.S. government, full-scale war status
- Four passenger liners and 35 freighters to U.S. Maritime Commission; passenger ships converted to troop transport vessels
- Matson designated government agent/operator of 172 vessels, including its own 39 ships
- 11 Matson ships lost during the war

1950s-1970s

Containerization

- 1956, Matson establishes research department
- 1958, first ship in the Pacific to carry containers on deck
- 1960, world's first all container ship, first A-frame gantry crane, container handling equipment, container freight system
- 1970, *Hawaiian Enterprise*, *Hawaiian Progress* largest, most powerful ships under U.S. flag

Currently

The Modern Fleet

- 1980, launch *Maui & Kauai*
- 1992, launch first diesel powered ship, *R.J. Pfeiffer*
- 1996, bought six APL ships
- 1996, start Guam Service
- 2003-2006, launch four new ships
- 2006, start China Service
- Jan 2013 purchased assets of Reef Shipping and stabilised

Matson Today

Matson Navigation

- Ocean Carrier



Matson South Pacific

- South Pacific based Ocean Carrier



Matson Terminals, Inc.

- Stevedore / Terminal Operations in Hawaii



Matson Logistics, Inc.

- Intermodal, Warehousing, Truck Brokerage



Matson Today



SERVING HAWAII

SINCE 1882



Hawaii Service

SAILING SCHEDULE

4 vessel arrivals each week

- Twice weekly from Long Beach (SUN & WED)
- Twice weekly from Oakland (TUE) & (THU)
- Weekly (SAT) from Seattle (via Oakland)

DEPLOYMENT

- 11 container ships with average 2000 TEUs
- 2 container barges, with average 300 TEUs
- 1 ro-ro barge with average 250 car capacity



Matson Sand Island Terminal

- 105 acres
- 7 cranes
- 51 Tractors
- 10 Container Handlers
- 80,000 cars
- 355,000 lifts



Matson®

Three 2600 TEU Containerships (Manukai, Maunawili, Manulani)



Matson.

Guam / Micronesia Service



Guam / Micronesia Service

RELIABLE SERVICE

- **WEEKLY**, day of the week arrival schedule
 - Guam
 - Saipan
 - Palau
- **FORTNIGHTLY**, day of the week arrival schedule
 - KWJ, EBY, MAJ, KSI, PNP, CHU, YAP
 - Rota, Tinian



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South Pacific Service



Matson.

South Pacific Express



Matson's Hawaii Fleet Renewal Program

Aloha Class



- November 2013, ordered two 3600 TEU dual fuel, LNG capable containerships from Philly Shipyard
 - Average contract price \$209 million per vessel
 - Delivery 3Q-18 and 1Q-19

Kanaloa Class



- August 2016, ordered two 3500 TEU platform, dual fuel, LNG capable ConRo's from NASSCO
 - Average contract price \$255.5 million per vessel
 - Delivery 4Q-19 and 2Q-20
 - 9,650 sq. meter garage and self-contained stern ramp

Matson Foundation

\$8 Million donated since 2012 to more than 2500 charities on the US Mainland, in Hawaii and throughout the Pacific.

Mahalo...

Questions?

Matson®

