

The India-Silicon Valley Axis

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Laying the Foundation

- ❖ India's Educational Situation
- ❖ Government Policies in the 60's and 70's
- ❖ Global shift towards knowledge work

The Export Years

- ❖ **Target: Developed Nations**
- ❖ **Model: India-centric Control**
- ❖ **Regulatory Issues**
- ❖ **Limits**

Expatriate Success

- ❖ Rise of the Entrepreneurs
- ❖ Leverage of skill and knowledge
- ❖ The success of NRIs
- ❖ Creation of micro cultures
- ❖ The rise of "offshore"

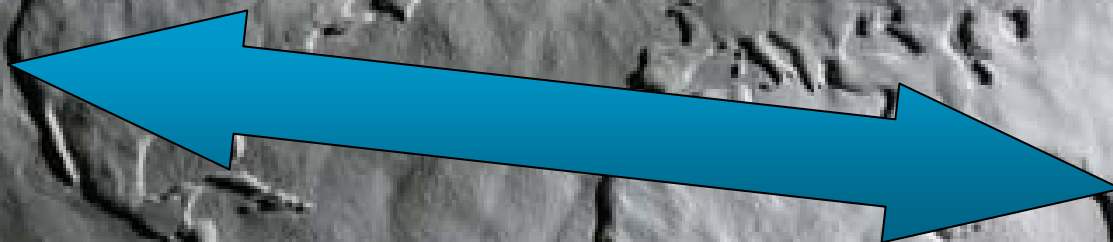
The Return of the NRI

- ❖ Expertise: A non-dutiable Import
- ❖ The lure of "leapfrogging"
- ❖ De-regulation incentives

Dual Shore Success

- ❖ Unified business model
- ❖ Information flow vs. asset flow
- ❖ Onshore and Offshore value

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Pathway to the Millennium