Aircalin
Air Calédonie International

Aircalin
WELCOME
BIENVENUE
皆様ようこそ

CONNECTING THE PACIFIC ISLANDS

TO ENHANCE GROWTH AND DEVELOPMENT

REALITIES AND MIRAGES

- **THE VARIOUS CATEGORIES OF TRANSPORTATION NEEDS**

- ***THE VARIOUS CATEGORIES OF TRANSPORTATION NEEDS***

- **SPECIFIC ASPECTS OF AIR TRANSPORT IN THE REGION**

- ***THE VARIOUS CATEGORIES OF TRANSPORTATION NEEDS***
- ***SPECIFIC ASPECTS OF AIR TRANSPORT IN THE REGION***
- **THE NEW CALEDONIAN ANSWER**

- ***THE VARIOUS CATEGORIES OF TRANSPORTATION NEEDS***
- ***SPECIFIC ASPECTS OF AIR TRANSPORT IN THE REGION***
- ***THE NEW CALEDONIAN ANSWER***
- **QUESTIONS AND REMARKS**

THE VARIOUS CATEGORIES OF TRANSPORTATION NEEDS

Local needs

THE VARIOUS CATEGORIES OF TRANSPORTATION NEEDS

Local needs

Regional needs

THE VARIOUS CATEGORIES OF TRANSPORTATION NEEDS

Local needs

Regional needs

International needs

THE VARIOUS CATEGORIES OF TRANSPORTATION NEEDS

Local needs

Regional needs

International needs

Umbilical needs

THE VARIOUS CATEGORIES OF TRANSPORTATION NEEDS

Local needs

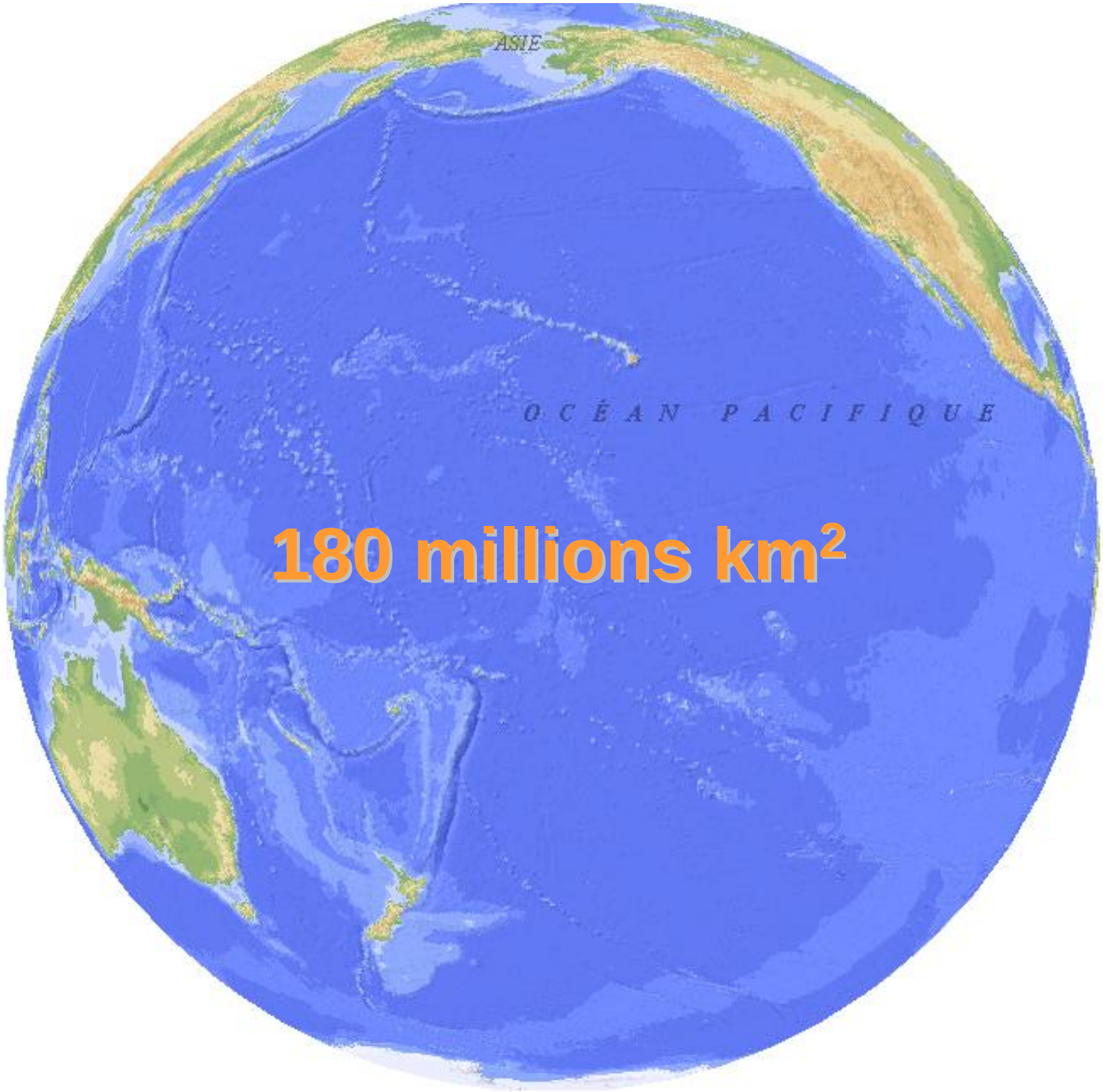
Regional needs

International needs

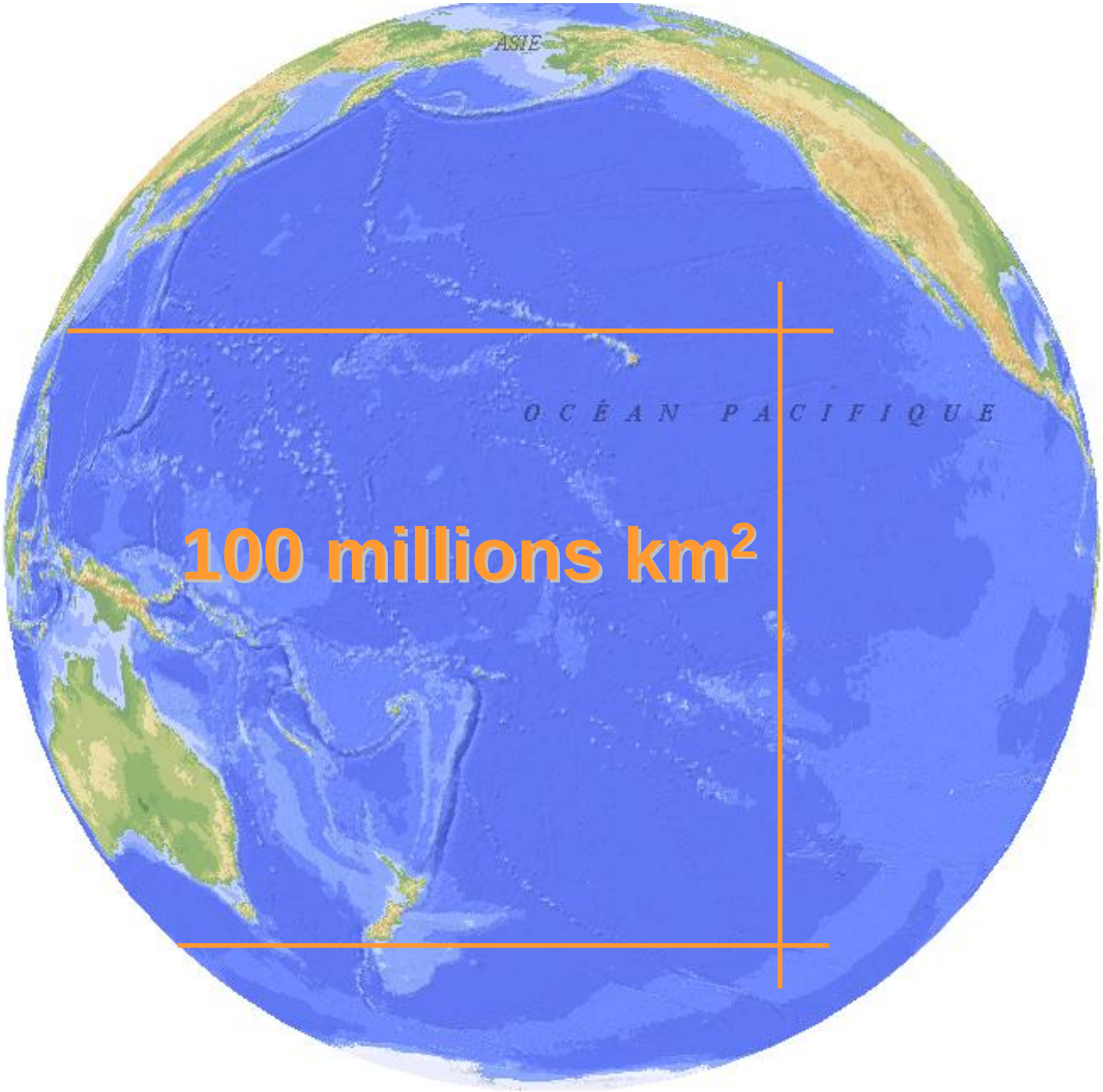
Umbilical needs

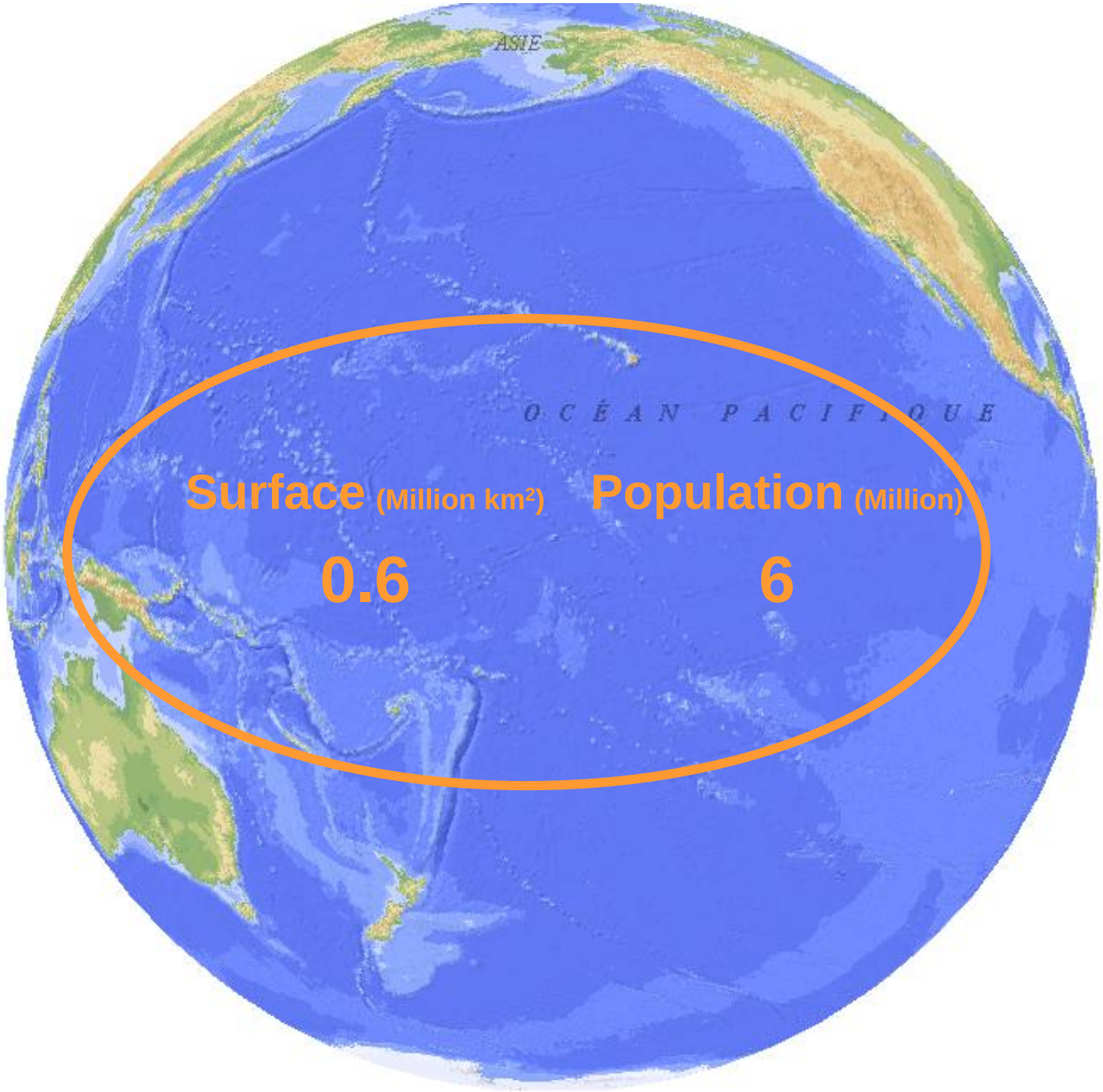
Strategic needs

SPECIFIC ASPECTS OF AIR TRANSPORT IN THE REGION

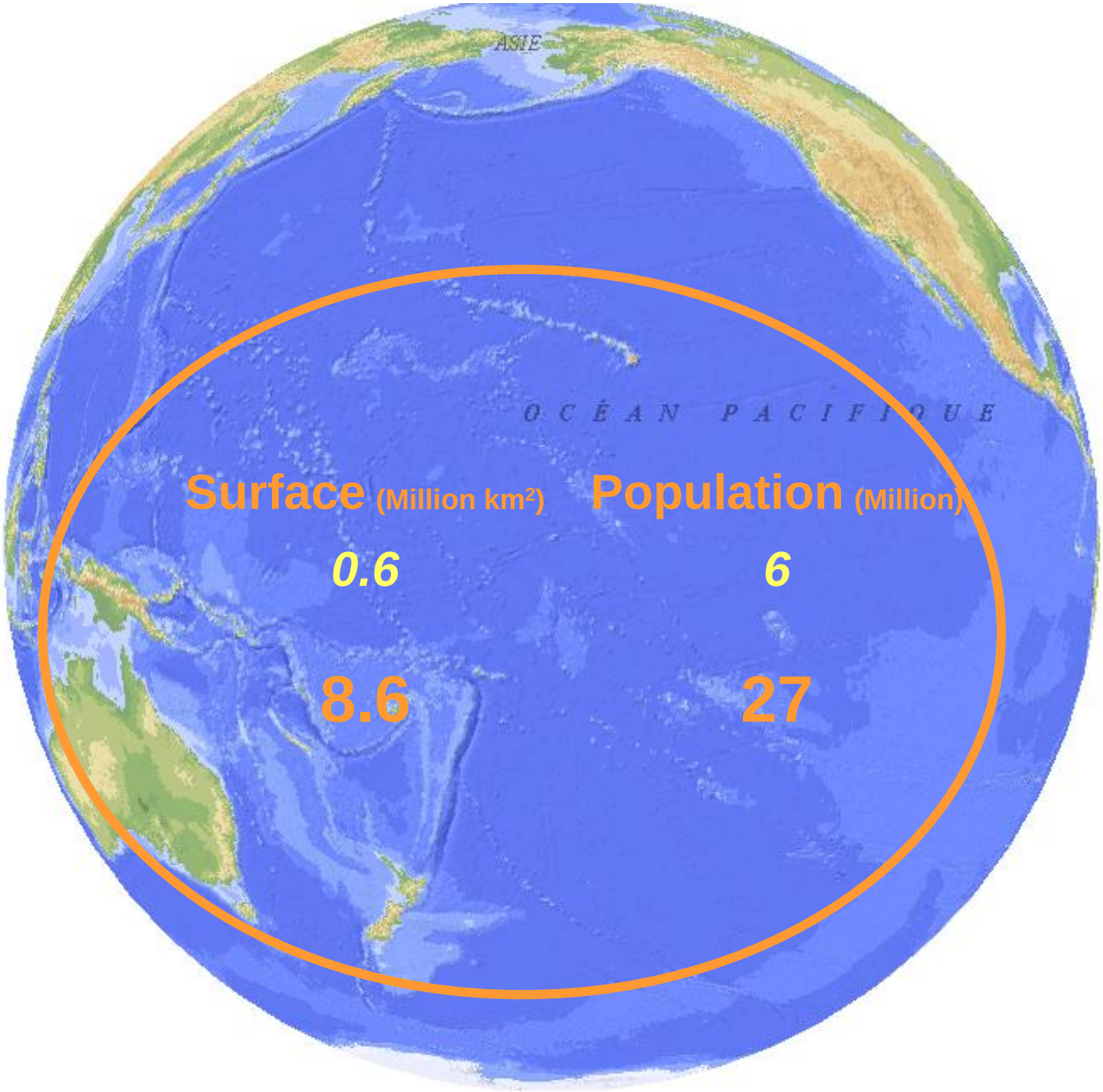


180 millions km²

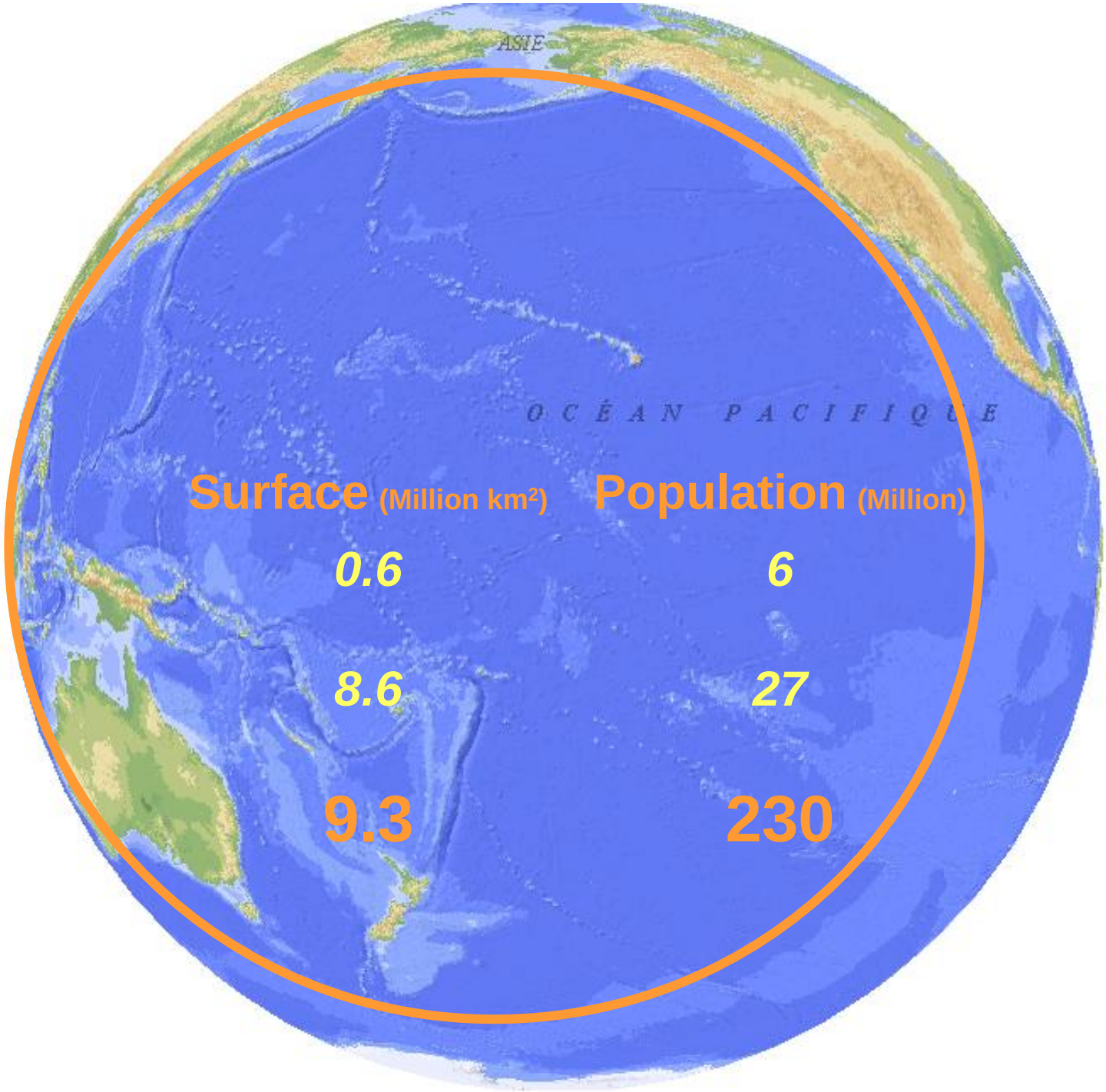

ASIE
OCÉAN PACIFIQUE
100 millions km²



Surface (Million km²)	Population (Million)
0.6	6



Surface (Million km²)	Population (Million)
0.6	*6*
8.6	**27**



Surface (Million km²)	Population (Million)
0.6	*6*
8.6	*27*
9.3	**230**

SPECIFIC ASPECTS OF AIR TRANSPORT IN THE REGION

SPECIFIC ASPECTS OF AIR TRANSPORT IN THE REGION

Huge distances

SPECIFIC ASPECTS OF AIR TRANSPORT IN THE REGION

Huge distances

with limited demand

SPECIFIC ASPECTS OF AIR TRANSPORT IN THE REGION

Huge distances

with limited demand

within a remote area

SPECIFIC ASPECTS OF AIR TRANSPORT IN THE REGION

Huge distances

with limited demand

within a remote area

with very different competitors

SPECIFIC ASPECTS OF AIR TRANSPORT IN THE REGION

Huge distances

with limited demand

within a remote area

with very different competitors

and specific cost overrun factors

THE NEW CALEDONIAN ANSWER

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QUESTIONS AND REMARKS

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Is capacity the problem ?

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Is capacity the problem ?

Are airfares too high ?

QUESTIONS AND REMARKS

SYD/NOU 7 night package

950 AUD

Net airfare :	**31 %**
Land and distribution costs :	**56 %**
Airport taxes	**13 %**
of which Sydney airport :	**11 %**

QUESTIONS AND REMARKS

Is capacity the problem ?

Are airfares too high ?

Is a single market « THE » solution ?

THANK YOU

MERCI

どうも、ありがとうございました。